



# Herman Yeo



**Company** : **Omega 21 Realty**  
**Mobile** : (65) 9383-8080  
**Email** : yeokee@singnet.com.sg

- Certified Professional Trainer (IPMA – UK)
- Certified International Property Specialist (CIPS – USA)
- National Skills Recognition System (NSRS – Assessor)
- Singapore Accredited Estate Agent (SAEA)
- Institute of Estate Agents (IEA – Council member)
- International Feng Shui Association (IFSA member)

Herman has had 14 years of extensive experience garnered from working as a Regional Manager for an American MNC. In 1994, he left for a directorship in the real estate industry. Since then, he has trained hundreds of successful realtors and groomed them into Champion Producers. One prominent example is Mr. William Wong who wrote the book “Billion Dollar Challenge – Achieving Peak Performance”. In his Chapter One (Keys to success) William Wong wrote, “One of them is my mentor, Herman Yeo. This is one gentleman who has the enthusiasm, energy and drive which surpasses many of the younger realtors I have seen”.

Herman trains in fields such as sales, marketing and management skills, power presentation, rapport and synergy awareness, negotiation techniques, leadership and team building, time management, customer service, ethical codes, and overcoming difficult situations. With all these skills, he is able to motivate others by relating to real life experiences in his training and consultations.

Since the subject of Feng Shui knowledge has a significant value in the real estate industry, he developed a keen passion to learn this. In 1998, he graduated in the pioneer class on Principles of Feng Shui conducted by the Singapore Polytechnic. Since then, he has continued to learn other aspects of Feng Shui and has been invited by several organizations to conduct courses and talks on this subject.

Herman runs his own training company, Omega Training Connection and is also the founder of Omega 21 Realty that specializes in real estate sales. He has taught in many schools and organizations. All his training programs are designed to maximize the retention of experiential learning through participation of carefully structured games. Herman offers training workshops on team building, time management, synergy and motivational programs at a very affordable fee. All training events come with tea breaks, finger food, props, training materials and trained professional facilitators.