



Association of Professional Trainers (Singapore)
Genuine + Professional + Integrity

APTS NEWS

Permit No. : MICA (P) 130/08/2006

A monthly publication by Association of Professional Trainers (Singapore) – August 2007 Issue

Next Meeting On

23rd APTS Meeting - 27th September 2007 (Thurs)

@ Singapore Post Centre, GIG Education Centre, 10 Eunos Road 8, #B2-14, Singapore 408600 (Next to NTUCFAIRPRICE)

starts at 7.00pm to 10.00pm

Visit : www.apts.sg

27th September 2007 - ATTRACTION (See Next Page)

TESTIMONIALS

“ I attended my first APTS meeting last week. I found a diverse group of people sharing a common passion for training. They were eager to share their knowledge and experience, and they were very welcoming. The meeting was well-run and entertaining. I enjoyed the speakers and found their presentations interesting and informative. This is a supportive group of high-calibre professionals, and an ideal forum for networking. I look forward to the next meeting. “

David Goldwich
Director

GOLD STAR Training & Consultancy
www.reachforthestar.us

“APTS is an excellent medium for Trainers to leverage on each other's expertise and learn to tap on an even greater market, reaching out to a larger sphere of target audience.

On top of that, I find the speakers well informed and 'leaders' in their own field. You not only add value to your guests, but also do you motivate other trainers to step up and rise to even greater levels in their training career.

Thumbs up to APTS!

Ruben S. Potter
President/CEO

WINGSTAR COPORATION (SINGAPORE)
www.WingStar-Corp.com



Genuine + Professional + Integrity

Speaker's Profile Ms. V. Mano

27th September 2007 - ATTRACTION



REINVENTING ONESELF

What is your life metaphor?

V Mano
Principal Consultant
H/P: 9387 5310

43 Thrift Drive
Singapore 535047
Tel : 6382 2762
Fax : 6382 1276
Email : messh@pacific.net.sg

TAKING PEOPLE PLACES

- Currently : Principal Consultant/ Illuminator
Messh Communications Pte Ltd (2003 to date)
- Secretary - Soroptimist International, Singapore
- Coordinator - Healing on Wheels
- Facilitator - Women Empowerment Program with SINDA
- Formerly - A Senior Marketing Manager at Stamford Press Pte Ltd with 13 years experience in the printing and multimedia arena.(1990-2002)

REINVENTING ONESELF

Most of us want success in our lives. All of us want to succeed in whatever we do. That means doing all that it takes to make SUCCESS happen.

Yet for some of us, this constantly eludes us....

Like something is missing....it is not quite there... We are searching for answers/clues. BUT success keeps slipping from us. We try something first, then something else . We drop some things and, even people along the way. We try new things. We engage with new people. We are on the look out for new opportunities . Things still just do NOT click. Why? What is wrong with us?

Like there is some missing element**What is it that is missing?**

What does it take to get success? What does success bring for us?

Is success really necessary?

Is success what you are really looking for?

If this somehow relates to what is happening in your life, or, if you know someone who could benefit by listening, and sharing, I'll be delighted to have you SEE with NEW eyes how you can "make things happen" for yourself . This could be in whichever arena you want to "close the gap/s"

LIVING THE LIGHT WITHIN U™ takes you through a process of discovering oneself, to reinventing oneself, and onto creating the unique blueprint of Who U are. Yes, it entails a quantum leap process and who evolves is the NEW you.



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Photographs of 30th August 2007 – 22nd APTS Meeting @ Singapore Post Centre

Members & Guest Networking



Presentation by Speaker: Mr. Bill Pang



Members & Guests Paying Attention



Presentation by Speaker: Mr. Rewa Mirpuri



Trainer's Tips present by Lok Kheng Fun



Trainer's Tips present by John Teo





Professional Trainer's Article By Dr. Asha Karan



The First Step to Effective Networking

Business networking is the connection of people for the purpose of exploring mutually beneficial business opportunities. It is about building relationships and assisting people to get 'what they want' while getting 'what you want'

Networking is not about acquiring as many business cards as you can, adding the contact details to your database and then bombarding contacts with information.

To network effectively, you need to begin with the end in mind:

- **Who do you want to meet?**
 - Are you aiming to meet people who are likely to be your clients?
 - Do you want to meet people who could be a mentor to you?
 - Do you want to meet like-minded people to share experiences with?
- **Who would be good referral sources?**

A good referral source is someone who interacts with your desired customers on a regular basis. The challenge would be to identify how to meet such people. For example, a business coach who works with start-ups may look for referrals from accountants, attorneys, career counsellors, and people who teach small business classes.
- **What do you want to learn?**
 - Do you want to meet people to gain knowledge in your field?
 - Do you want to meet persons who have already done what you hope to do e.g. venture into new markets?
 - Do you need skills complementary to what you already know? E.g. If you are in marketing, it may be good to spend some time with a web-designer to find out what works and what does not work in internet marketing.

The best business networking groups operate as exchanges of business information, ideas, and support.

That does not mean that you confine your networking to just Professional & Industry Groups, Current & Former Co-workers, Customers and Vendors. Don't forget your "old school ties" and your NS buddies!

Alumni associations and social interest groups allow you to network more informally. Getting yourself involved in projects or volunteering to be on committees, allow you to enjoy a hobby as well as establish yourself as a dependable team player or a leader who initiates improvements. Both are qualities that will generate respect and nurture goodwill in your business or professional network.

Also, identify and use your existing networks.

- Do your extended family and friends fully understand what you do?
- Do they know your client profile and what it is you need to achieve?

They can refer you to potential clients should an opportunity arise within their professional and personal networks. This is very much like providing a recommendation for others to access the services of any professional, or get the best travel deal -- or the best char kway teow in town!

So, the first step to networking is to **determine your goals** and then identify groups, persons or events that can help you.

By Dr. Asha K. Karan
Public Relations Officer, APTS Exco

About the author:

*Dr. Asha Karan is a dental surgeon
with her own dental practice, Smile Makers Dental Clinic.*

She is also a public speaker, giving talks on dental health to corporations and community groups.

For more information, go to <http://www.smilemakers.com.sg/healthtalks.htm>



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About

APTS



Message from Mark Chin, President,
Association of Professional Trainers (Singapore)

The **Association of Professional Trainers (Singapore)**, or the **APTS**, was established in May 2006 by a group of trainers in both the fields of soft-skills and hard-skills. This is a clear sign that the field of learning, and therefore training, is growing rapidly in Singapore.

Training is about helping others do better in areas they may already be familiar with. This is achieved by introducing new methods, establishing best practices, reinforcing standards, providing new insights and making the task itself more enjoyable.

The APTS aims to assist its members by sharing knowledge and techniques in the field of training in order that their trainees may benefit from higher and ever-improving standards. There are also other programmes that enable its members to reach out to the community at large by organizing training festivals that involve the entire body of APTS members.

The APTS aims to promote the message of “ **Genuine, Professional and Integrity practices in the art and science of Professional Training** “. The pedagogy of Training is an on-going process and the learning journey can never stop if Professional Training is to consistently and constantly scale new heights in Singapore.

The APTS therefore welcomes more Professional Trainers to join its ranks of people dedicated to the art of training their trainees through sharing and participation in its programmes and social interaction in the spirit of sharing and participation.

To all our APTS members who have joined us in the first wave, I congratulate their drive to achieve success and higher standards by committing and sharing their time, energy and expertise in their respective fields with other Professional Trainers in the APTS programmes.

Genuine + Professional + Integrity

Yours sincerely

Mark Chin
APTS President



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About APTS



Association of Professional Trainers (Singapore)
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Its objective is to help its members who are professional trainers, or who are aspiring to be professional trainers, achieve higher standards through its programmes that are dedicated to exposing them to a wide array of training practices from all disciplines.

The aim of these programmes is to enable its registered members and guests to network and gain insights into the skills, disciplines and creativity of fellow professionals in the field of training.

The APTS is governed by its members through the elected Executive Committee headed by its President and guided by its Constitution. An Annual General Meeting is held in accordance to the Constitution.

Membership in the APTS is by application on a prescribed registration form and the payment of the required fee and annual subscription. The APTS Executive Committee will decide on the acceptability of each application for membership and reserves the right to accept or reject any application for membership.



APTS Members Statistics

1. Total membership to date = 38 members
2. Attendance record registered to-date = 82 members including guests.
3. 20th APTS Meeting = 3 members signed up
4. 21st APTS Meeting = 2 members signed up

Membership Benefits

- ◆ Opportunity to learn new training skills and techniques
- ◆ **Trainer's networking and contacts for opportunity**
- ◆ **Training assignment opportunities**
- ◆ **Learn from well-known experts, gurus and entrepreneurs**
- ◆ Experts' recommendation on ideas and information
- ◆ **APTS Members can use the initial as "mAPTS" in their business card.**
- ◆ APTS member CERTIFICATE
- ◆ Sharing of "Best Practices" on training & presentation deliveries
- ◆ **Database of APTS member skills and core competencies**
- ◆ Sales of training materials and books by members
- ◆ APTS Website promotion for qualified professional trainers
- ◆ **APTS's Toastmaster Club member**
- ◆ Fiesta event as Professional Sneaker

APTS Meeting Agenda

- ◆ Registration & Refreshment - 7.00 pm to 7.30 pm
- ◆ President's Address - 7.30 pm to 7.45 pm
- ◆ **Professional Speaker for the Night** - 7.45 pm to 8.45 pm
- ◆ Teabreak & Network Session - 8.45 pm to 9.00 pm
- ◆ Tips for Trainers Session - 9.00 pm to 9.15 pm
- ◆ Famous Trainers & Topics - 9.15pm to 9.30 pm
- ◆ Members & Guests Networking Session - 9.30 pm to 10.00 pm
- ◆ End - 10.00 pm



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Association of Professionals Trainers (Singapore)

Registry of Societies # 2063/2006

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APTS EXECUTIVE COMMITTEE (Office Bearers - Term 2006/2008)

President	:	Mark Chin (email: markchinapts@yahoo.com.sg)
Vice President	:	John Teo (email: johnteo_sg@yahoo.com.sg)
Honorable Secretary	:	Danny Ker (email: danny.ker@psbcorp.com)
Asst. Honorable Secretary	:	Colin Foo (email: saytong@gmail.com)
Honorable Treasurer	:	Ong Kian Boon (email: ongkb@starhub.net.sg)
Membership Officer	:	Patrick Tan (email: patrick_sc_tan@yahoo.com.sg)
Professional Development Officer	:	Lok Kheng Fun (email: khengfun@gig.edu.sg)
Public Relationship Officer	:	Dr. Asha (email: smilemakers@pacific.net.sg)
Program Development Officer	:	Patrick Ang (email: patrick.ang@pacific.net.sg)
Program Development Officer	:	Vijaykumar (email: vjkumar410@yahoo.com)
Committee Members	:	
	•	James Chin (email: james861@singnet.com.sg)
	•	Calvin Yeo (email: netwkcyj@starhub.net.sg)
	•	Herman Yeo (email: yeokee@singnet.com.sg)

MEMBERSHIP INFORMATION

- 1) Membership Fee:
 - a) Entrance : **S\$50.00** (one-time charge only - payable upon registration) approval of membership within 2 weeks of election by EXCO)
 - b) Ordinary Member : **S\$120.00 per annum** (annual subscription)
- 2) Membership is open to:-
 - a) **Persons who are working as Professional Trainers and those who aspire to be Professional Trainers in their normal course of work and who are so properly qualified. They shall be admitted as Ordinary Members upon approval of membership by APTS EXCO.**
 - b) **For Membership registration, please write or call to Mr. Patrick Tan, Membership Officer at hp # 9683-3995 or email : patrick_sc_tan@yahoo.com.sg**
- 3) Membership & Guest Payment:
 - a) For payment of membership fee, please to **Mr. Ong Kian Boon, Treasurer** at email: **ongkb@starhub.net.sg**
 - b) **Non-member or those who have not decided to join APTS are also welcome to attend, but need to pay S\$15.00 for attendance and to cover costs on refreshment & facilities booking. Please make payment to Mr. Ong Kian Boon on the same day at the entrance when you attend.**



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APTS Members

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Name : Valerie Lim, FICS
Company : Gateway 21 Pte Ltd
Position : Chartered Secretary



Name : Dr. Alexander Trost
Company : Infineon Technologies Asia Pacific
Position : Head, Finance & Biz Administration



Name : Patrik Tan, MSc Criminal Justice, CPBA, FSM, CPT
Company : Securite Generale
Position : Director



Name : Gerald Augustus, AICI, FLC
Company : Gerald Augustus Pte Ltd
Position : Image Consultant & Business Etiquette Trainer



Name : Peter Bhaktia Chuah
Company : Balanced Lifestyle Pte Ltd
Position : Yoga Trainer



Name : Betty Vong
Company : Nikken Independent Wellness Consultant
Position : Health & Wellness Consultant



Name : See Teok Meng
Company : S'pore Technologies Education & Training Pte Ltd
Position : Manager & Training Consultant



Name : Herman Yeo
Company : Omega 21 Reality
Position : Real Estate Management



Name : James Chin K8
Company : Int'l Consulting & Training LLP
Position : CEO



Name : T. Vijay, MBA
Company : MMI Asia
Position : Asst. Director (Maroon)



Name : Patriola Lal
Company : Republic Polytechnic
Position : Academic Associate



Name : (Mrs) Mc Sheeba Vijayan
Grad. Dip. Pers. Mgt, M.Mgt
Position : Freelance Trainer

Association of Professional Trainers, Singapore

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APTS Members



Name : Abdul Rahman
Company : Sanden International (S)
Position : Asst. Manager, Sanden TGM



Name : David T. W. Wang
Company : Solenoid Singapore Pte. Ltd
Position : Managing Director



Name : Ng Mei Woon
Company : Nanyang & Ngee Ann Polytechnic and IM\$
Position : Adjunct Lecturer & Freelance Trainer



Name : Mark Chin
Company : ATA Architects
Position : Director



Name : Dr. Asha Karan
Company : Smile Makers Dental Clinic
Position : Dentist



Name : John Teo
Company : Breaking New Frontiers Consultancy Pte Ltd
Position : Director



Name : Danny Ker
Company : TÜV SÜD P&B Pte Ltd
Position : Principal Consultant



Name : Yeo Tian Seong
Company : Apool International Pte Ltd
Position : Managing Director



Name : Ong Klan Boon
Company : Marvell Asia Pte Ltd
Position : Sales Manager



Name : See Ho
Company : Balanced Lifestyle
Position : Assistant Trainer



Name : Lok Kheng Fun
Company : GIG Education Centre
Position : Professional Development Manager



Name : Hamea Ramli
Company : Civil Aviation Authority of Singapore
Position : Deputy Head, School of Air Traffic Services



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APTS Benefits



Association of Professional Trainers, Singapore

MARK CHIN

MEMBER

C/0001/06
Membership Number

*The aim is to promote a **Genuine, Professional and Integrity** practice in the art and science of professional training, by making professional training a global priority, an association imperative and a personal ethic, the Association of Professional Trainers, Singapore becomes the community for every trainer who seek training in professional delivery skills, experience, technologies, concepts and tools to improve themselves to professional level and their training world*



President, APTS	Issued Date	Expired Date
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Association of Professional Trainers, Singapore



MARK CHIN
C/0001/06

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APTS Certificate & Membership Card (Pending Approval)